

Job Title: City Head

Location: Delhi, Hyderabad,Bengaluru,Jaipur

Job Description:

- Manage team of DST SM
- Drive business and motivate the team to achieve business targets
- Manage Operational efficiency and accuracy measured via various operational metrics
- Developing new builder relationships and other distribution channels for maximum loan Growth
- Nurture existing builder relationships
- Plan and execute Sales promotion activities.
- Ability to obtain high collection efficiency and minimum NPAs for the portfolio.
- Monitor achievement of highest levels of customer service.
- Supervising daily activities of the team.
- Mentor and devise strategies to bring out the best results.

Required Skills:

- Effective in Team Management
- Confident and Effective communicator
- Strong Networking skills
- Target oriented

Education and experience:

- 6-10 years' relevant experience in mortgage, preferred in affordable housing.
- Any graduate.
- MBA would be an added advantage.