

Job Title: Branch Sales Manager

Location: Howrah, Ahmedabad, Palanpur, Bhopal, Bhavnagar, Bikaner, Jodhpur

Job Description:

- Will be responsible to manage sales of Home Loans of the region.
- Sourcing of New Business from Walking Customer and through Cold calling, open Market.
- Guiding the Clients for obtaining Loan
- Collect the document as per the requirement of loan
- Follow up to customer regarding loan queries
- To act as a productive resource by meeting targets.
- To ensure the fulfillment of budgetary expectations of the organization.
- Maintaining good relationship with Home Finance team ensuring customer satisfaction.
- Exploring new areas and ways to achieve productivity.
- Preparing and maintaining MIS report.
- Channel Management

Required Skills:

- Good Communication.
- Customer Orientation.
- Positive Approach.
- Confident & Positive Approach.
- Must be a willing to take field sales job

Education and experience:

- 1-9 years' relevant experience in mortgage, preferred in affordable housing.
- Any graduate. MBA would be an added advantage
- Experience in Home Loan/ LAP/ Mortgage