

Job Title : Assistant Manager –Sales

Location : Chennai,Tambaram,Vellore,Trichy,Pondicherry,Madhurai

Job Description:

- Manage Home Loans sales in given region and act as a productive resource by meeting targets.
- Source new business from walk in customers and through cold calling in open market.
- Guide clients for obtaining loan and documentation.
- Follow up with customers for loan queries.
- Maintain good relationship with DSA and ensure customer satisfaction.
- Exploring new areas and ways to achieve productivity.
- Prepare and maintain MIS report.
- Flexible for traveling across the designated location.

Required Skills:

- Should possess good communication skills.
- Should be customer oriented.
- Should be confident & with positive approach.

Education and experience:

- Any graduate or post graduate.
- Need to have minimum 1-9 years of experience in mortgage industry.
- Must be updated with the market knowledge.